

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 139193

E.O.11652:NA

TAGS:ETRD,IR

SUBJECT: IRAN GENERATOR COMPANY SEEKS CAPACITOR PLANT

REF: TEHRAN T-5248

1. COMMERCE'S FOREIGN INVESTMENT SERVICES STAFF(FISS) OED DISCUSSED SUBJECT PROJECT WITH SPRAGUE ELECTRIC COMPANY, MAJOR PRODUCER OF CAPACITORS. FIRM INDICATED TENTATIVE INTEREST IN PROPOSAL, BUT HAS POSED SEVERAL QUESTIONS WHICH IT FEELS NEED BE ANSWERED IN ORDER MAKE INTELLIGENT RESPONSE TO IRAN GENERATOR: (1) ARE CAPACITORS INTENDED FOR BOTH DOMESTIC AND EXPORT MARKET AND CAN IRAN GENERATOR ESTIMATE PERCENTAGE EACH MARKET; (2) WHAT TYPES OF CAPACITORS ARE OF PRIME INTEREST TO IRANIAN FIRM OR FOR WHAT TYPES OF EQUIPMENT WILL CAPACITORS BE USED? (3) IN CASE OF JOINT VENTURE, DOES IRAN GENERATOR HAVE ANY SET LIMITS RE EXTENT OF U.S. PARTICIPATION; (4) CAN IRAN COMPANY ESTIMATE SIZE OF DOMESTIC MARKET?

2. WE REALIZE IRAN GENERATOR MAY NOT BE IN POSITION PROVIDE EXACT FIGURES ABOVE QUESTIONS. HOWEVER, EVEN BASIC INFORMATION WILL ASSIST IN DISCUSSIONS U.S. FIRMS.

3. UPON RECEIPT REQUESTED INFORMATION, FISS WILL BRING PROPOSAL
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TO DIRECT ATTENTION OF LEADING CAPACITOR COMPANIES SUCH AS

GENERAL INSTRUMENT, G.E. AND SANGAMO ELECTRIC. SISCO

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